



Statement

To Whom It May Concern:

Dear Sirs,

I am writing to you to express my appreciation for the excellent service you have provided to our company over the past several years. Your technical support and engineering expertise have been invaluable in helping us solve our most complex problems. We are very pleased with the quality of your products and the speed of your service. We look forward to continuing our relationship with you in the future.

Very truly yours,

- 1. Excellent technical support
- 2. Fast response time
- 3. High quality products
- 4. Competitive pricing

“They are truly experts in their field and we receive unsurpassed technical and engineering support. You would assume this level of service would escalate the cost of gaskets and sealing products. As a stock holder owned company, we are required to perform market basket analysis with like competitors and I can assure you they are very price competitive.”

Thank you for your continued support and service. We are confident that your company will continue to be a valuable partner for us in the future.

“They have received our Preferred Supplier Award every year that we have offered. Our staffs work together as if they were on the same team and are striving for the same goals. I take a recommendation from a member of their engineering staff as if it were coming from our own Engineering department. I would give VSP Technologies my highest recommendation and strongly encourage anyone to take advantage of their world class service.”

Yours faithfully,
[Signature]
[Name]
[Title]
[Company Name]
[Address]
[City, State, Zip]
[Phone Number]
[Email Address]